

Institute's Best Practices

To mark excellence, Institute follows the following best practice:

Best Practice 1: Skill Development

Objectives:

- To enhance overall communication skills.
- To provide exposure to relevant technologies.
- To encourage creativity and new ideas.
- To nurture an entrepreneurial mindset.
- To enhance professionalism.
- To encourage focus on overall well-being.
- To provide exposure in handling of personal finances effectively.

The Context:

- Skill development is necessary as it equips the student to succeed in career as well as in personal life. Employer value employees who actively seek to improve their skill sets and this custom should be developed in student life.
- Communication skills are essential in virtually every profession as well as in personal development. They help in improving the ability to present ideas, negotiate, lead meetings, work harmoniously with colleagues and contribute effectively to group projects.
- Creativity plays a crucial role in enhancing learning, problem-solving abilities and innovation. Creative thinkers are more likely to view setbacks and challenges as opportunities to learn and grow, rather than as obstacles.
- Creativity is a catalyst that can accelerate and enrich the process of skill development, leading to more well-rounded and innovative individuals. The skill of thinking out of the box and critical evaluation are also important.
- Exposure to relevant technologies helps students to be more resilient in facing the dynamic job market and opens more career opportunities. It also helps them to stay pertinent and adaptable in a rapidly changing environment.
- Nurturing an entrepreneurial mindset is important as it can have a significant impact on an individual's personal and professional life, as well as on society. Entrepreneurial minds are Natural problem solvers, risk takers and decision makers.
- Professionalism develops career readiness in students, in addition to commitment to ethical behavior and integrity. It also facilitates networking, which is crucial for career advancement.

- Well-being positively correlates with academic success. Well-being programs can teach valuable life skills such as time management, stress management, financial literacy and conflict resolution.
- Teaching personal finance to college students is a valuable investment in their future. It equips them with the knowledge and skills needed to make sound financial decisions, avoid debt traps and build a secure financial foundation for their lives beyond college.

Conclusively, Skill development is beyond just career growth, but it also fosters personal growth, improves academic performance boost self-confidence, enhance problem-solving abilities and promote a sense of achievement among students.

The Practice:

At Prestige Institute of Management & Research Gwalior, the Management, Faculty and Students strive all-together to achieve the objective of comprehensive skill development.

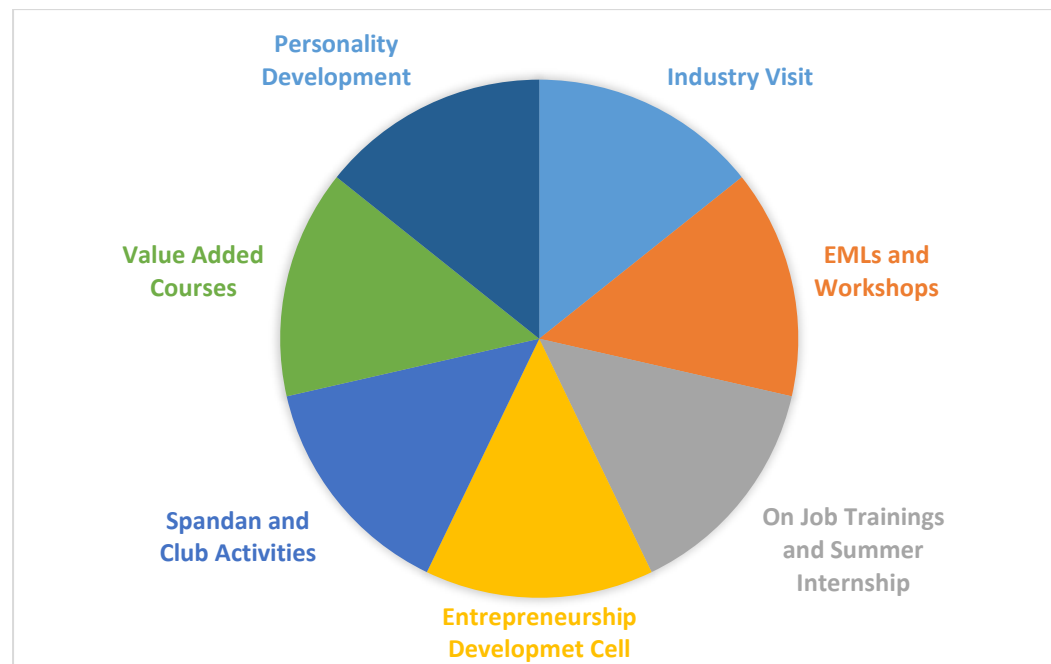


Figure 1: Areas focused by the Institute for Skill Development

- To provide an environment of gradual skill development, EMLs and Training sessions are conducted from time to time for all students. Trainers from corporate and various educational institutes are invited to conduct such sessions.
- Personality development has been integrated as an internal component in various courses which is helpful to enhance public speaking skills and boost confidence of the students.

- Students are encouraged for various Value-added courses. These courses help to enhance employability and career readiness.
- On the job training, summer internships and Industrial visits also play a vital role in the skill development of students.
- Quiz, Open-Mic and various Competitions are being conducted regularly under the banner of FAMA, Marketing, Sports and HR club of the Institute.
- Mindfulness and Yoga sessions are also conducted for the mental well-being of the students.
- New teaching pedagogies are also introduced in courses. Smartboards and the use of FTP has made the educational process more interactive.
- Entrepreneurship Development Cell conducts EDPs and “Hackathons” for idea generation and provides support to students who seek to start their own ventures.
- Feedback from students, faculty and trainers is obtained after every session so that continuous monitoring of the process can be done.
- Not just for students, the institute organizes teaching skill development workshops such as case teaching and case writing from time to time for faculties also.

Activities supported:

In the past years, the institute had conducted various activities to support skill development among the students which can be classified under the head below:

- **Industrial Visits:**

Industrial visits are medium of bridging the gap between theory studied in classroom and practical reality of the working world. Industrial visits expose students to various technologies, equipment, and work processes. Observing professionals at work allows them to develop essential skills like problem-solving, communication, and teamwork, which are highly sought after in the workplace.

Industrial visits often provide opportunities for students to interact with professionals in the field. This allows them to build valuable connections, gain insights into practical work experiences, and potentially pave the way for future internships or job opportunities. Some of the major industries visited by the students of various programs include SRF industries, Sanchi, Deendayal Industries, Akzonobel industries, Godrej, Kurl-on, Dulux Paints, Priyagold and Supreme.

Prestige Institute of Management and Research provides students with the opportunity of visiting industries to enhance their skill. In the previous five years, 81 industrial visits were organised out of which 17 were organised during the academic session 2022-23 to Sanchi, Tropolite, Kurl-on, SRF, Deendayal Industries and Supreme Industries.

List of Industrial Visits conducted from 2018-2023

Sno	Name of the Company	Date of Visit
1	Times of India	27.07.2018
2	Dulux Paints	28.07.2018
3	Bajaj Finserv	08.08.2018
4	Godinga	09.08.2018
5	JB Mangaram	10.08.2018
6	Marvel Vinyls	11.08.2018
7	Mondelez Foods	13.08.2018
8	Reliance Retail	14.08.2018
9	Surya	16.08.2018
10	Vectus Pipes	15.08.2020
11	Smart City Gwalior	19.04.2019
12	Karvy Stock Broking Ltd.	19.04.2019
13	Chandak Insurance Services	19.04.2019
14	Akzonobel	19.04.2019
15	Muskaan Foundation	20.04.2019
16	Rennaisance	20.04.2019
17	Narayanam	20.04.2019
18	NIIT	20.04.2019
19	Precision Industrial Systems	21.04.2019
20	JBH Healthcare	21.04.2019
21	Hotel Horizon Plaza	21.04.2019
22	Clarks Inn Suites	21.04.2019
23	SRF	21.12.2019
24	Chirayu Pharmaceuticals	22.04.2019
25	Techato	22.04.2019
26	Punj Loyd	25.04.2019
27	Godrej	07.12.2019
28	Kurl On	09.12.2019
29	Punj Loyd	10.12.2019
30	Precision Industries	11.12.2019
31	Akzonobel	12.12.2019
32	TEVA	13.12.2019
33	JK Trye and Industries	14.12.2019
34	Supreme	14.12.2019
35	Career Launcher	01.04.2021
36	Dindyal Group	06.05.2021
37	IIFL Gold Loan	03.04.2021
38	Motilal Oswal	01.04.2021
39	Precision Industries	01.04.2021
40	TIME	01.04.2021

41	Vikram Woollens	01.04.2021
42	Times of India	01.04.2021
43	SRF	01.04.2021
44	Precision Industrial Systems	01.04.2021
45	Godinga	01.04.2021
46	Viram Wollens	02.04.2021
47	Muskaan Foundation	02.04.2021
48	JB Mangharam	03.04.2021
49	Earthrise Infra	03.04.2021
50	Hotel Central Park	03.04.2021
51	Punj Lloyd	04.04.2021
52	Akzonobel	04.04.2021
53	Crompton Greaves	04.04.2021
54	Motilal Oswal	01.04.2021
55	Paytm	02.04.2021
56	Bajaj Finserv	03.04.2021
57	Brilliance Academy	04.04.2021
58	Hike Education	01.04.2021
59	Sanchi	07.04.2022
60	Supreme Industries	07.06.2022
61	Deendayal Industries	09.06.2022
62	Tropolite	18.06.2022
63	Kurl-On	21.06.2022
64	SRF	28.06.2022
65	Akzonoble	28.06.2022
66	Deen Dayal Industries	11.11.2021
67	Precision Industries	11.11.2021
68	Noor Febritech	11.11.2021
69	Kurlon	12.11.2021
70	Vikram Woollens	12.11.2021
71	Surya Roshini Ltd.	12.11.2021
72	JB Mangaram	17.08.2022
73	Akzonoble	07.01.2023
74	JB Mangaram	10.01.2023
75	Akzonoble	11.03.2023
76	Kurl-On	15.03.2023
77	Tropolite	25.03.2023
78	Akzonoble	28.03.2023
79	JB Mangaram	10.04.2023
80	Deendayal Industries	19.04.2023
81	Supreme Industries	11.05.2023

Glimpse of a few industry visits conducted in the previous years:



- **EMLs and Workshops:**

EML emphasizes active participation, engaging learners in experiences that simulate real-world scenarios. This hands-on approach fosters deeper understanding, promotes critical thinking, and encourages problem-solving skills. EML activities often involve collaboration, communication, and teamwork, fostering the development of essential soft skills highly valued in the workplace.

Workshops are often led by experienced facilitators or industry professionals who can share their knowledge and expertise. This direct guidance can accelerate learning, offer valuable insights, and provide real-world examples of effective skill application.

Both activities help in active learning, expert guidance, and practical application, ultimately enhancing student's skillset and preparing them for success in their chosen career paths.

The institute is glad to vocalize that in the previous five years, a total of more than 300 EMLs and workshops have been conducted. Career counselling, Advance excel, Personal finance, talks with industry experts, motivational-addresses and many other topics were covered during these sessions. There were conducted offline as well as online mode. During the year 2020, when the pandemic impacted education to a severe extent, Online sessions were conducted to compensate the learning process.

Following is the list of EMLs, and workshops conducted over various years:

Year 2018-19

S.No	Date of EML	Name of Organization	Name of Person	Designation
1	07.07.2018	Karvy Stock Broking Ltd.	Sanjay Chaurasia	Cluster Head
2	07.07.2018	Karvy Stock Broking Ltd.	Rajeev Ranjan	Cluster Head
3	14.07.2018	HDFC bank	Neeraj Sharma	Branch Head
4	14.07.2018	Voice Tree	Shankar Singh	HR Manager
5	21.07.2018	Capital Via	Runita Mujumdar	HR Manager
6	21.07.2018	NJ India Invest	Bhavin Vaishnav	Manager Talent Acquisition
7	28.07.2018	S&P Global	Bindi Shah	Manager Talent Acquisition
8	28.07.2018	Jeevansathi.com	Ruhaani Ghai	HR Lead
9	04.08.2018	Capegemini	Bhavna	Manager Campus Relations
10	04.08.2018	Travel Triangle	Vandana	Sales Manager
11	11.08.2018	Travel Triangle	Himanshu Tuteja	Sales Manager
12	11.08.2018	Travel Triangle	Akarsh Jain	HR Manager
13	18.08.2018	Travel Triangle	Naman	Manager Talent Acquisition
14	18.08.2018	Career Launcher	Manoj Dawrani	Canter Director
15	24.08.2018	Rajika Shrivastava	ICICI Prudential	Lead: Campus Hiring
16	24.08.2018	Sheeren	Vodafone	MP & CG Head HR

		Shezwal		
17	31.08.2018	Karunakar Sharma	TCS	Manager Talent Acquisition
18	31.08.2018	Pratik Modhave	India Infoline	Vice President
19	01.09.2018	Shivraj Singh Verma	District Administration	ADM
20	01.09.2018	J.A. Lewis	Canara Bank	AGM
21	08.09.2018	Rahul Kumar	Canara Bank	Manager
22	08.09.2018	Dr. Satendra Singh	IIDC	Managing Director
23	15.09.2018	Lokendra Singh Chauhan	JB Mangharam	General manager
24	15.09.2018	Prof. S.G. Deshmukh	ABV-IIITM	Director
25	22.09.2018	Prof. J.P. Verma	LNIPe	Vice Chancellor
26	22.09.2018	Dr. R.K. Pandit	MITS	Director
27	29.09.2018	Dr. K.k. Saxena	SANCHI	CEO
28	29.09.2018	Sameer Seth	Cadbury	GM
29	06.10.2018	Ambuj Jain	Innovative Brainz	Founder
30	06.10.2018	Luv Bhatnagar	Aspiring Minds	Director
31	13.10.2018	Ankur Khandelwal	Religare Securities	Branch Head
32	13.10.2018	Sanjay Chaurasia	Karvy Stock Broking Ltd.	Cluster Head
33	20.10.2018	Sarita Gulati	Thomas Cook	Branch Head
34	20.10.2018	Antim Jain	Canara Bank	AGM
35	26.10.2018	Amit Kaushal	Canara Bank	AGM
36	26.10.2018	Vikram Saha	Canara Bank	DGM
37	03.11.2018	Avinash Mishra	Godrej, Malanpur	GM:HR and Admin
38	03.11.2018	S.C. Mohrana	Supreme Industrial	Plant Head
39	10.11.2018	Arvind Agarwal	MPCCI	President
40	10.11.2018	Bhupendra Jain	CAIT	President
41	17.11.2018	Anand Mohan Chaparwal	DD Mall	Director
42	17.11.2018	G.D. Ladhha	Vectus	Founder
43	24.11.2018	Alok Bhargava	CA	Charter Accountat
44	01.12.2018	Gunika Khandelwal	Cox and Kings	HR Manager
45	08.12.2018	Anant Lah	TCS	Regional Head
46	15.12.2018	Praveen Kumar Jain	Punjab National Bank	Circle Head
47	22.12.2018	Tanmay Jain	Jaro Education	Team Leader
48	29.12.2018	Sushil Jain	B-Sons	Director
49	05.01.2019	Shubhshish Chakarborty	Byju's	HR Manager
50	05.01.2019	Abhijeet Patil	Byju's	HR Head
51	12.01.2019	Mayank	Jaro Education	Lead: Talent

				Acquisition
52	12.01.2019	Vaibhav	Hike Education	Talent Acquisition Head
53	19.01.2019	Pankaj Arora	Red Carpet	HR Manager
54	19.01.2019	Priya Poddar	Bull Mart Research	Manager Campus Relations
55	25.01.2019	Pragati Tiwari	Ways2 Capital	Senior HR Manager
56	25.01.2019	Rajat Sharma	ICICI Bank	HR MANAGER
57	02.02.2019	Dipesh Jain	ICICI Bank	RSM
58	02.02.2019	Vandana Sharma	Capital Via	HR Manager
59	09.02.2019	Anita	VIVO	Lead HR
60	09.02.2019	Deepak Arora	Epic Research	Senior HR Manager
61	16.02.2019	Santosh Singh	Globivo India Pvt. Ltd.	Manager Talent Acquisition
62	16.02.2019	Aditi Jha	Just Dial	HR Manager
63	23.02.2019	Suchita	MANCER Consulting Pvt. Ltd.	HR Head
64	23.02.2019	Preeti	Money Plant Research	HR Manager
65	02.03.2019	Guncha Srihari	Capital Heights	Senior HR Manager
66	02.03.2019	Aparna	India Bulls	Manager Talent Acquisition
67	09.03.2019	Animesh Prasad	Collabera	HR Head
68	09.03.2019	Shalin Thacer	Collabera	HR Manager
69	23.03.2019	Majid	Mphasis	Talent Acquisition Head
70	23.03.2019	Anurag Pandey	Kotak Mahindra Bank	Senior HR Manager
71	06.04.2019	Sushil Jain	B-Sons	Director
72	06.04.2019	Kavita Dhaka	Aurum Financial Services	HR Manager
73	13.04.2019	Ruchi Pershad	Girnar Technologies	HR
74	13.04.2019	Ajay Kumar	Neoteric	Head HR
75	20.04.2019	Craig Francis	WIPRO	Manager Talent Acquisition
76	20.04.2019	Gaurav Kapoor	TEVA	HR Manager
77	27.04.2019	Pradeep Tyagi	Capital Financial Services	Director
78	27.04.2019	Yogesh kaushal	Taj Hotels	Sales Manager
79	04.05.2019	Asha Sharma	Davars	HR
80	04.05.2019	Ajay Gupta	JBH Healthcare	Director
81	11.05.2019	Manish Singh	R&P Bandil	Director
82	11.05.2019	Ketan Bansal	Shubh Labh Agritech Pvt. Ltd.	Director
83	17.05.2019	Manisha	Rainnaissance	Center head

		Motiramani		
84	17.05.2019	Karishma Pahwa	Clarks Inn Suites	Manager HR
85	25.05.2019	Anchit	Extra Marks Pvt. Ltd.	Manager HR
86	25.05.2019	Luv Sharma	Extra Marks Pvt. Ltd.	Manager HR
87	01.06.2019	Vijay Goyal	MPCCI	President
88	01.06.2019	Anoob Choubey	MSME	Joint Director
89	08.06.2019	Lokendra Singh Chauhan	JB Mangharam	Plant Head
90	08.06.2019	Ashish Vaishya	Precision Industrial Systems	Director
91	15.06.2019	CA Vijay Singh Rajawat	JK Tyres	Head Accounts and Finance
92	21.06.2019	Nav Kumar Sharma	HCL	HR Manager

Year 2019-20

S.No	Date	Resource Person	Organisation
1	02-07-2019	Mr Mahendra maheshwari	Share Khan
2	16-07-2019	Aditaya Bhudolia	Jaro Education
3	20-07-2019	Rishabh Virmani	Toppsolar
4	22-07-2019	Manoj Dabrani	Career Launcher
5	23-07-2019	Nikunj Jeswani	Yes Bank
6	24-07-2019	Sanjay Chaurasia	Karvy Stock Broking Pvt. Ltd.
7	25-07-2019	Sowjanya Arora	Free Lancer
8	10-08-2019	Dipesh Jain	ICICI Bank
9	14-08-2019	Rahul Sharma	Pranyas Development
10	17-08-2019	Adv Prashant Sharma	MP High Court, Gwalior
11	17-08-2019	Dr puneet Rastogi	GRMC Hospital
12	19-08-2019	Mr Sameer Seth	Cadbury
13	19-08-2019	Tanmay Jain	Jaro Education
14	20-08-2019	Mr Achint Mathur & Abhishek Pareekh	Extra Marks
15	21-08-2019	Ms Anchal & Shefali/Tanya	Aasahi Glass India Ltd.
16	21-08-2019	Mr. D K Raghuvanshi	Punjllloyd
17	25-08-2019	Dr Purendra Bhasin	RJN Appolo
18	30-08-2019	Mr. Shrish Mudgal	Business Standard
19	03-09-2019	Mr. A.Raghunath	Crompton Greaves
20	07-09-2019	Mr Angadjod Singh Chani/ Mr Prveen Kumar	TIMES Group
21	09-09-2019	Ashish Kaul / Nida Irshad	Club Mahindra
22	10-09-2019	Puneet Malhotra / Jyoti Koli	Hike Education
23	11-09-2019	Akansha Sharma	GIEM Global

24	12-09-2019	Dilip Kumar Nayak/ Smruti Ranjan/Verendra Ekka	Sambhandh Micro Finance
25	13-09-2019	Cynthiya Hall/ Garima Sharma/ Amokh	Indian Money.Com
26	14-09-2019	Yoshita Agarwal/ Deeksha /Himanshu Bachchan/ Aishwarya Juneja	Travel Toogle
27	16-09-2019	Mr Pankaj Kumar	Vedantu
28	17-09-2019	Saurav sukla, Haamid Ali, Lakhan, Nipurn , Anil Sukla	Paytm
29	18-09-19	Amit Kumar, Saransh Kapoor, Bakul	Next Education
30	21-09-19	Shankar singh (Voice Tree) Ravi Sharma	Fincart
31	23-09-19	Shravan Kumar	Dainik Bhaskar
32	26-09-19	Vikas Yadav	SRVA Education
33	03-10-2019	Snigdha zakharia	S&P Global
34	16-10-2019	Anjali Kashwar	Sokrati Merkle
35	23-10-2019	Bajaj alliance	Kapil pawaiya
36	11-10-2019	Ayshee Autogram	Arohan Financial
37	07-11-2019	Priyanka Bisht	Utkarsh Bank
38	12-11-2019	Arjun Sharma, Sangeeta Sashi	Collebra
39	12-11-2019	Govind Bharadwaj	Ebullient
40	19-11-2019	fahad Feroz	Edunix
41	20-11-2019	Utkash Gupta,Arpita	O Genie
42	25-11-2019	Vikas Kumar	Fea india
43	26-11-2019	Charanjit Singh, Shrikrishna Malik	Wipro HR services
44	29-11-2019	Darsh Vyas, Kartik	Vtech Solution
45	03-12-2019	Pragya Sharma	Jeevansathi
46	05-12-2019	Dheeraj , Ishita	Learning Routes
47	05-12-2019	Ved Mishra	Reliance Retail
48	06-12-2019	Vikas , Priyanka Sharma	LIDO
49	06-12-2019	Priyam, Gunika Naranj	Genpact
50	09-12-2019	Kajal Shah	SBI Life
51	10-12-2019	Shashank Sharma	Siyana Infotech
52	18-11-2019	LensKart	Jayanti Sachdeva
53	30-11-2019	Lokesh	Data Trained
54	12-12-2019	Sarfaraz Khan	Mphasis
55	14-12-2019	Crag Fransis	Wipro Technical
56	16-12-2019	Reena	MotilalOswal Securities Pvt Ltd
57	17-12-2019	Pragya	99 Acres
58	07-01-2020	Munish	Nivesh.Com

59	08-01-2020	Harsh, Amit	Tele Performance
60	16-01-2020	Vidhi ,Mangal Jain, ashish, Anita	VIVO
61	16-01-2020	HR, OYO	OYO Weddings
62	18/1/2020	Divya	IIFL
63	18/1/2020	Pankaj Kumar	Mankind
64	20/1/2020	HR , Hostello	Hostello
65	20/1/2020	Sartaz Singh	GD Goenka Public School
66	22-01-2020	Ashish Ojha	IDFC first Bank
67	24-01-2020	Bharat Baldua	HDFC Bank
68	24.01.2020	Manoj Sharma	Mutoot Fincorp
69	25.1.2020	Manish Jha	Affection India
70	11-10-2019	Rohit	Times of India
71	11-12-2019	Darpan	TIME
72	24-12-2019	Ms Shaifali	Bada Business
73	04-01-2020	Manisha	Renaissance
74	04-01-2020	CA Arun Daga	Daga Arun & Co.
75	04-01-2020	CA Pankaj Sharma	Sharma Pankaj & Associates
76	6.2.2020	Marketing Manager	Money Plant Research
77	8.2.2020	Abhishek Vaid	RIRCM
78	10.2.2020	Shivam	Victory Terminal
79	11.2.2020	Pradeep	HDFC Life
80	13.2.2020	Kaushlendra Bhadoria	Relaince Trends
81	14.2.2020	Manuja	Pinclick
82	15.2.2020	Dheeraj Sharma	Bridge Group Solution
83	15.2.2020	Dheeraj Sharma	Parth Travels
84	6.3.2020	Adv Dharmendra Sexena,Adv Abha Mishra, Mr Pritam Khanna,Avdesh Sharma, Anurag Pandey, Vijay Singh Sikarwar, CA Nitin Pahariya	MP High Court, Gwalior
85	14..3.2020	Mr Bhupendra Jain, Mr manish Chaturvedi, Mr Rinkesh Vaish	CAAT
86	25.04.2020	Mr. Vivek Khare	Tech Mahindra
87	29.04.2020	Mr. Mangal Jain	Vivo
88	03.05.2020	Mr Siddhartha Rayapudi	Roads 2 Future
89	09.05.2020	Mr. Mangal Jain	Vivo
90	10.05.2020	Mr. Abhineet Sinha	Roads 2 Future
91	16.05.2020	Prof. Dr. CP Sharma	Ayush Department
92	23.05.2020	Ms Satyamvada Sharma	Sapient
93	29.05.2020	Mr. Arup Majumdar	Trairiti Consultancy Services
94	30.05.2020	Mr. Santosh Kumar	Vikram Woollens
95	01.06.2020	Ms Midka Saharia	Mercedes-Benz

96	12.06.2020	Mr Vinay Shrotiya	Trusted Platform for Business Solutions
97	13.06.2020	Mr. Tathagata Roy	Roads 2 Future
98	13.06.2020	Mr. R Subrahmanyam	Roads 2 Future
99	15.06.2020	Mr. Alok Kumar	Roads 2 Future
100	16.06.2020	Mr. Craig Frances	Wipro
101	19.06.2020	Mr. Siddharth Gupta	Director Pelicas

Year 2020-21

S.No	Date	Resource Person	Designation	Topic
1	10.07.2020	Mr. Arun Sacher	Senior Management Consultant	How to Prepare Yourself for Employment and Employability in Post Covid Scenario
2	01.08.2020	Mr Anil Bhasin	President Havells India Limited	Handling Changing times
3	05.08.2020	Colin Mendes	General Manager and Head HR, Voltas Beko	Pre Placement Workshop
4	06.08.2020	Shailesh Vasudev Kukreja	Head Collections, Swadhaara Finserv	Pre Placement Workshop
5	07.08.2020	Shankar Singh	Talent acquisition Lead, My operator	Pre Placement Workshop
6	08.08.2020	Atul Ludhha	MD, Vectus industry ltd	Pre Placement Workshop
7	09.08.2020	Mayank Jain	AVP, Barclays Investment Bank	Pre Placement Workshop
8	10.08.2020	Mayank Singh	Deputy Branch Manager, Hike Education	Pre Placement Workshop
9	11.08.2020	Abhishek Priyadarshini	Head HR, Vikram woolens	Pre Placement Workshop
10	12.08.2020	Bharat Baludua	Talent acquisition partner, HDFC bank	Pre Placement Workshop
11	13.08.2020	Vishal Mathur	CEO Alta Group, Thailand	Pre Placement Workshop
12	23.10.2020	Mr Manoj Parmar	MGNCRE	Rural Entrepreneurship Development : Action plan for Institution
13	24.10.2020	Mr Manoj Parmar	MGNCRE	Rural Entrepreneurship Development : Action plan for Institution
14	26.10.2020	Mr Ram Gopal Yadav	Deputy Manager, National Commodity and Derivates	Agriculture Commodity Derivatives Market

			Exchange Limited	
15	26.10.2020	Aleen Mukerjee	COO,NICR	Agriculture Commodity Derivatives Market
16	26.10.2020	Niraj Shukla	AVP,NICR	Agriculture Commodity Derivatives Market
17	11.01.2021	Mr Sumit Narula	Director, Amity School of Communications	In the Fight against misinformation,empowring citizen of india through news and information literacy
18	26.09.2020	Mr Jay Khande	Director, Godinga Travel and Tourism	Career Opportunities in Travel Industry Post Covid 19
19	26.09.2020	Ms.Manisha Motiramani	Centre Head Renaissance	How to Introduce Yourself
20	28.09.2020	Ms.Manisha Motiramani	Centre Head Renaissance	Effective Communication
21	29.09.2020	Ms.Manisha Motiramani	Centre Head Renaissance	Basics of English
22	30.09.2020	Ms.Manisha Motiramani	Centre Head Renaissance	Building Good Vacabulary
23	01.10.2020	Ms.Manisha Motiramani	Centre Head Renaissance	Basics of Corporate Etiquettes and Profile building
24	05.10.2020	Ms.Manisha Motiramani	Centre Head Renaissance	How to communicate in organization/ Institution effectively
25	29.09.2020	Dr. Dharmendra Saxena	Adovocate MP High Court	Career opportunities in the filed of LAW
26	30.09.2020	CA Arun Daga	Senior Chartered Accountant	Career opportunities in the filed of Commerce
27	28.09.2020	Ms Surbhi Saxena	HR, Fincart	Carrer opportunities in Finance Sector
28	19.11.2020	Mr Abhishek Priyadarshi	Head HR Vikram Woollens	How to prepare yourself for Manufacturing Industry
29	22.11.2020	Mr Bharat Baldua	Head HR HDFC Bank	How to prepare yourself for Baking Industry Interview
30	01.12.2020	Ms Priya Agarwal	Education Program Partner Bombay Stock Exchange, Mumbai	Basics of Stock Market
31	20.11.2020	Dr Arun Sacher	Director Sacher Consultant	Importance of MBA Program
32	29.11.2020	Siddharth Gupta	Director Pelican Crafts	How to become an entrepreneur

Year 2021-22

S.No	Date of Lecture	Name of Person	Designation	Profile of Trainer
1	31.08.2021	Surbhi Verma	Chartered Accountant	CA
2	08.09.2021	Priya Agrawal	Coprorate Trainer	Trainer
3	07.09.2021	Sanjay Kumar Chaurasia	enior Manager , Area Head- Advisory & Sales-Omni	Industry Expert
4	09.09.2021	Aditya Bhudoliya	Director, Wayne Education	Industry Expert
5	27.09.2021	Neha Dutta	Corporate Recruiter	Industry Expert
6	01.10.2021	Divya Bajaj	Corporate Recruiter	Industry Expert
7	04.12.2021	Abhilasha	Corporate Recruiter	Industry Expert
8	05.12.2021	Shivesh Dhavak	HR	Industry Expert
9	10.09.2021	Kanchan	IT Head	Industry Expert
10	18.11.2021	Aditya Kalra	Director, Shiksha.com	Industry Expert
11	10.11.2021	Payal Shrama	Talent Acquisition ,Addeco	Industry Expert
12	29.11.2021	Paras	HR, Phrenosies Partner	Industry Expert
13	02.12.2021	Ria Sharma	Talent Acquisition ,Zycus	Industry Expert
14	14.12.2021	Pramodh Jadhav	HR, Accenture	Industry Expert
15	03.1.2022	Geetika	HR, Utkarsh Small Finance Bank	Industry Expert
16	12.01.2022	Sai Chandra	HR, Xioami International	Industry Expert
17	27.01.2022	Mahesh	HR, Elitmus	Industry Expert
18	03.02.2022	Susan	HR, ESAF bank	Industry Expert
19	22.02.2022	Priyanka	TA,Netnex	Industry Expert
20	23.02.2022	Shariq	TA, Next Education	Industry Expert
21	24.02.2022	Priyanshi	TA, wayne Education	Industry Expert
22	25.02.2022	Kanika	TA, Certybox	Industry Expert
23	21.02.2022	Abhishek Priydarshi	HR, Motilal Oswal	Industry Expert
24	22.02.2022	Lokendra Singh	General Manager at JB Mangaram.	Industry

		Chauhan		Expert
25	11.09.2021	Ms Manisha Motiramni	Centre Head Renaissance	Industry Expert
26	12.09.2021	Ms Manisha Motiramni	Centre Head Renaissance	Industry Expert
27	13.09.2021	Ms Manisha Motiramni	Centre Head Renaissance	Industry Expert
28	14.09.2021	Ms Manisha Motiramni	Centre Head Renaissance	Industry Expert
29	15.09.2021	Ms Manisha Motiramni	Centre Head Renaissance	Industry Expert
30	16.09.2021	Ms Manisha Motiramni	Centre Head Renaissance	Industry Expert
31	22.12.2021	Mruganshi	TA, Expertrons	Industry expert
32	02.12.2021	Ramit Bedi	Wipro HR	Industry expert
33	11.11.2021	Shivam Desai	HR,NJ group	Industry expert
34	15.12.2021	Mohammad Abdul Muqeeth	HR , CSS Corp	Industry expert
35	04.12.2021	Arun Thapar	HR,Eclerx	Industry expert
36	14.10.2021	Manika Chaudhary	HR AU Small Finance Bank	Industry expert
37	26.10.2021	Jyoti	HR,Hike education	Industry expert
38	12.10.2021	Madhup Agrawal	HR,Indiamart	Industry expert
39	17.10.2021	Gaurav shanbhakar	HR, Axis Securities	Industry expert
40	20.11.2021	Diksha	HR,Edukyu	Industry expert
41	23.11.2021	Himani Saini	HR , Admitakard	Industry expert
42	24.11.2021	Swati	HR,Pinclick	Industry expert
43	07.12.2021	Darpan	PD Faculty at Carrer Launcher	Acedemic Expert
44	04.12.2021	Purnima	HR, Predico Global research	Industry expert
45	08.12.2021	Kratika Prakash	HR,Upgrad	Industry expert
46	09.12.2021	Rohit	HR, Reliance Retail	Industry expert
47	11.12.2021	Himanshu Jain	HR,Learning Routes	Industry expert
48	14.12.2021	Richa Singh	HR,Shoperty	Industry expert

49	21.03.2022	Anushree	HR, Seedsfincap	Industry expert
50	04.01.2022	Piuli Ghosh	HRBP, ICICI bank	Industry expert
51	03.01.2022	Dhanshri	HR, jaro Education	Industry expert
52	07.01.2022	Anil	HR, Brillon	Industry expert
53	08.01.2022	Shewta Pathak	HR, 99 Acres.com	Industry expert
54	11.01.2022	Vedant	HR, Share micro finance	Industry expert
55	18.01.2022	Sougat	HR, Vbeyond	Industry expert
56	27.01.2022	Shweta	HR, Kotak Bank	Industry expert
57	28.01.2022	Mahesh Kumar	HR, Elitmus	Industry expert
58	29.01.2022	Shivam kumar	Hr, Victory Terminal	Industry expert
59	31.01.2022	Priyanka	HR, Zoopero	Industry expert
60	01.02.2022	Vandana	HR, Splashstar	Industry expert
61	02.02.2022	Sapan	Hr, SBI Life Insurance	Industry expert
62	03.02.2022	Mahesh	HR, REPL Communication	Industry expert
63	05.02.2022	Manikant	HR, Prism Johnson	Industry expert
64	11.02.2022	Sachin	HR, Alembic Pharmaceuticals	Industry expert
65	12.02.2022	Anju	HR, Maple Cloud	Industry expert
66	24.02.2022	Priyanshi	HR., Wayne education	Industry expert
67	25.02.2022	Ashwani Gupta	HR, Artech	Industry expert
68	26.02.2022	Kanika	HR, Certybox	Industry expert
69	26.02.2022	Anita Negi	HRBP, Wishfin	Industry expert
70	28.02.2022	Simran	HR Thrillophilia	Industry expert
71	04.03.2022	Megha Patra	HR, Healthplix	Industry expert
72	08.03.2022	Sohraab Lawrance	HR, Collabera	Industry expert
73	09.03.2022	Amit Tomar	Bajaj Allianz	Industry expert

				expert
74	05.03.2022	Hirishika	Wipro HR	Industry expert
75	20.01.2022	Priyanka	HR, Befree	Industry expert

Year 2022-23

S. No.	Date	EML Topic	Experts
1	24.06.2022	Behavioural Accounting	Dr. Anik Yuesti (Assistant Profesor) Mahasaraswati University, Denspasar, Bali
2	24.06.2022	Behavioural Accounting	Dr. Anik Yuesti (Assistant Profesor) Mahasaraswati University, Denspasar, Bali
3	25.06.2022	Hofsted's Cultural Dimensions	Dr. Anees Janee Ali (Profesor) School of Management Univesiti Sains Malaysia
4	29.06.2022	Financial Literacy Awareness	Mr. Suhas Rajpoot (Indistry Expert)
5	09.07.2022	Alumini Interaction with ms Madhu sharma	Ms. Madhu Sharma (Operation Manager) Wipro Technologies
6	13.07.2022	Alumini Interaction with ms Kanchan sharma	Ms. Kanchan Sharma (Technical Consultant) Salesforce
7	26.07.2022	Pre- Placement Session	Dr. Swarup Mohanty (Director PIMRG)
8	26.07.2022	Alumini Interaction with Mr. Krishna, Ms. Akriti, Ms. Pooja	Mr. Krishna, Ms. Akriti, Ms. Pooja (Learning Routs)
9	04.08.2022	Info Edge (99 Acres.com)	Avneet Kaur, Pragya Sharma (HR Info Edge)
10	10.08.2022	Alumini Interaction with Mr. Baljindar Singh, Ms. Shivani salunke	Mr. Baljindar Singh, Ms. Shivani salunke (Hike Education)
11	04.11.2022	Importance of Meditation in Management	DR. Bindu Singhal
12	05.11.2022	Importance of Meditation in Management	MS. Archana Sharma
13	16.11.2022	Financial Literacy	CA Mr. Rohit Ludhiyani

14	18.11.2022	Campus To Corporate	Dr. Sangeeta Sharma
15	18.11.2022	Campus To Corporate	Dr. Sangeeta Sharma
16	01.12.2022	Violence Against Wonen	Ms. Hina Khan (DSP Gwalior)
17	19.10.2022	Coorporate Round Table	Dr. Pankaj Gupta (Executive Director)
18		Coorporate Round Table	
19	05.12.2022	Emerging Tecno Digital Trends	Prof. R. Nargudker (V.C. Prestige University) Prof. G.R. Chandrashekhar (Dean, Prestige University) Dr. Sohni Roy (Sr. Content Writer, Prestige University)
20	26.11.2022	Significance of the Indian Constitution	Mr.Vivek Jain, (Prant maha mantri, Adhivakta parishad Maddhya Bharat) Mr. Deependra Kushwah (National Secretary, Akhil bharti adhivakta parishad)
21	26.11.2022	Careers in Securities Markets	Mr. Sanjeev Bajaj, (General Manager, MCD- NISM)
22	19.12.2022	EML Session With Arvind Fashion Ltd.	HR's Of Arvind Fation LTD
23	19.12.2022	EML Session With Utkarsh Small Finance Bank	HR's from Utkarsh small finance Bank
24	13.12.2022	EML Session With Collabera	HR's from Collaber
25	11.12.2022	EML Session With Eclerx	HR's from Eclerx
26	01.12.2022	EML Session With Bandhan Bank	HR's from Bandhan Bank
27	09.12.2022	EML Session With Aadhar Housing Finance	HR's from Aadhar Housing Finance
28	01.12.2022	EML Session With Home First Finance	HR's from Home First Finance
29	24.11.2022	EML Session With Shiksha.com	HR's from Shiksha.com
30	23.12.2022	EML Session With Wipro	HR from Wipro
31	23.09.2022	EML Session With IIFL	HR from IIFL
32	25.08.2022	EML Session With Extramarks	HR from Extramarks
33	20.09.2022	EML Session With Vtech Solutions	HR from Vtech Solutions
34	30.12.2022	Career Opportunities In Commerce	Mr. Vikas Khosla
35	31.12.2022	EML Session with Air India	Mr. Dheeraj Sharma

36	14.01.2023	Career Guidance	Mr. Manoj Dawrani (Career Launcher Head)
37	14.01.2023	Career Guidance	Mr. Manoj Dawrani (Career Launcher Head)
38	14.01.2023	Career Guidance	Mr. Nav Sharma (Unit Talent Development Head ADS & PS, TCS)
39	14.01.2023	Navigating the Financial Landscape The Ins and Outs of stocks & Crypto	Mr. Anuj Shrivastava Mr. Himanshu Saxena (Founder, On Finance)
40	30.01.2023	Entrepreneurship and Business Opportunities in Health and Wellness	Mr. Gaurav Sharma (Health and Lifestyle Coach)
41	30.01.2023	Entrepreneurship and Business Opportunities in Health and Wellness	Mr. Gaurav Sharma (Health and Lifestyle Coach)
42	09.02.2023	Turn Your Flaws into Opportunities	Mr. Shrawan Kumar Yadav
43	01.03.2023	Discussion on Placement	Mr. Abhay Dubey (Head Placement Cell PIMRG)
44	23.03.2023	Career Opportunities In Abroad	Ms. Manisha Motiramani (Center Head, Renaissance Educare)
45	23.03.2023	Career Opportunities In Abroad	Ms. Manisha Motiramani (Center Head, Renaissance Educare)
46	23.03.2023	Career Opportunities In Abroad	Ms. Manisha Motiramani (Center Head, Renaissance Educare)
47	25.03.2023	Career Opportunities In Abroad	Ms. Manisha Motiramani (Center Head, Renaissance Educare)
48	25.03.2023	Career Opportunities In Abroad	Ms. Manisha Motiramani (Center Head, Renaissance Educare)
49	25.03.2023	Career Opportunities In Abroad	Ms. Manisha Motiramani (Center Head, Renaissance Educare)
50	28.03.2023	Career Opportunities In Abroad	Ms. Manisha Motiramani (Center Head, Renaissance Educare)
51	28.03.2023	Career Opportunities In Abroad	Ms. Manisha Motiramani (Center Head, Renaissance Educare)

52	28.03.2023	Career Opportunities In Abroad	Ms. Manisha Motiramani (Center Head, Renaissance Educare)
53	28.03.2023	Career Opportunities In Abroad	Mr. Manoj Dawrani (Career Launcher Head)

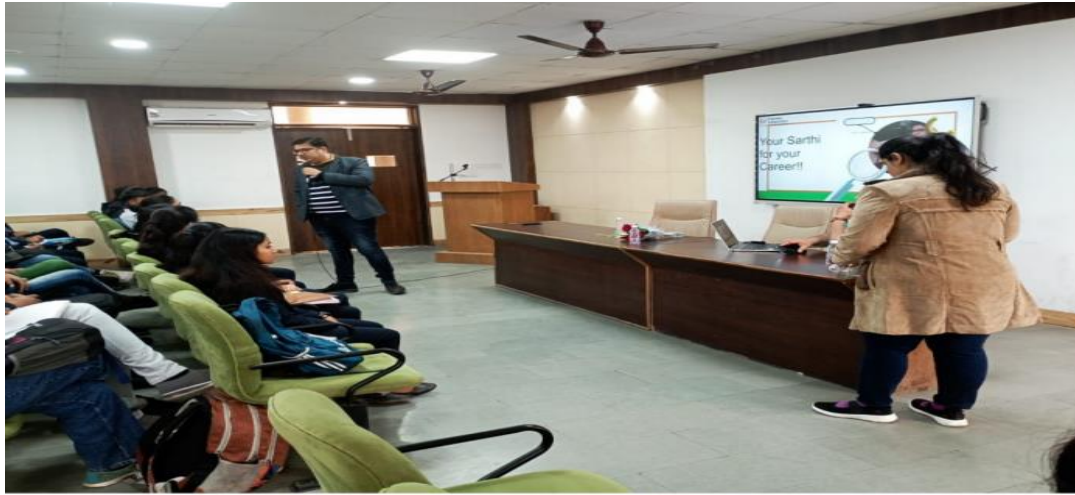
Glimpse of a few EMLs and Workshops



Mr Mahendra Maheshwari from Share khan addressing the students on 02/07/2019.



Ms. Sowjanya Arora addressing the students on 25/07/2019.



Career Guidance Workshop by Mr. Manish Dawrani on 14/01/2023



Alumni Interaction with Mr. Baljinder Singh, Ms. Shivani Salunke on 10/08/2022



Dr. Pankaj Gupta addressing the students in "Corporate Round Table" on 19/10/2022.



Dr. Sohini Roy interacting with students on 5/12/22 on Emerging Techno Digital Trends

- **On Job trainings and Summer Internships:**

Summer Internships provide practical exposure and a feel of real work culture at companies to the students. Summer internship is a part of curriculum for all the courses varying from 30 days to 45 days. (BBA, MBA, BCom and all Law Courses) to provide practical exposure to the students. The institute also tries to provide on-the-job training opportunities to students. OJT's and Summer Internship play a crucial role in offering hands-on experience in a specific field, allowing individuals to apply theoretical knowledge from their studies to practical situations. They also allow individuals to gain experience with specific tools, technologies, and software used in the workplace. They also help in building professional networks, learn workplace etiquette and gain exposure to professional expectations.

In the previous five years, students from the institute have joined various national and multi-national companies such as Eicher, Karvy, Maruti-Suzuki, Kotak Mahindra Bank, Amul, NIIT, Reliance jio, Shriram Finance, Axis Bank, and many more for their summer internship.

The list of companies which selected the students for on job training is attached below.

S.No.	Name of the organisation	Academic Year	Duration	No. of Students Deployed
1	Nai Duniya	2019	30 Days	10
2	Bajaj Finserv	2020	30 Days	2
3	Rudraksha Chemicals	2020	30 Days	1
4	Cadbury	2020	30 Days	4
5	EPINOM	2020	30 Days	1
6	Capgemini	2021	30 Days	2
7	Hemant Kr Sharma Advocate	2021	30 Days	1
8	State Information Commission	2021	30 Days	1
9	Test Book	2021	30 Days	18
10	Unschool	2021	30 Days	17
11	Mahindra First Choice	2021	30 Days	1
12	Tropilite	2022	30 Days	21
13	ITC	2022	30 Days	13
14	Dreams Solutions	2022	30 Days	4
15	Pixoatic Pvt. Ltd.	2022	30 Days	5

- **Entrepreneurship Development cell:**

Entrepreneurs fuel the economic growth of the country by boosting the GDP as well as creating employment opportunities. Entrepreneurs often introduce innovative products, services, and business models that disrupt existing markets and solve problems in new ways. At Prestige Institute of Management and Research, Gwalior, the Entrepreneurship Development cell strives to motivate students to start their own ventures. Entrepreneurship Development Programs and Hackathons are conducted regularly.

During the year 2018-19, To contribute to the country's mission of Entrepreneurial development, A four-week entrepreneurship Development Program in association with MPCON Gwalior was organised from 24/10/18 to 26/11/18. During the program sessions were conducted on various themes such as Entrepreneurship and its Characteristics. Personality development topics like achievement motivation training, tools for effective communication and public speaking were discussed with the participants. Sessions on the Role of DTIC, State & Central Govt. Schemes operated by DTIC, and other supporting agencies were also conducted. Some basic topics like definition Business/ Service/ Industry/ Intellectual Property Rights and its basis of selection, screening of ideas and business opportunities identification were also explained.

Panel discussion on the society readiness, problems, and challenges for women entrepreneurs in Indian Society was also organised. In the end of the program Industry Visit was organised to Priya gold Biscuits Factory situated in Malanpur area. Apart from this, students also learned to make project plans which were evaluated after completion.

TEDP (Technical Entrepreneurship Program) was organised from 14/11/19 to 06/01/20 In Association with MPCON Gwalior on "low-cost building material" for the students of science and technology background. For becoming participants, they had to undergo with the rigorous interview process. The program was designed so that the students can learn the use of technology in identifying business opportunities in manufacturing and service sectors. The lectures on conducting a market survey, essential technical skills for digital marketers and opportunities in service marketing for technology-based entrepreneurship were conducted. Besides this the lectures on personality development and goal setting were conducted to improvise behavioral skills of budding entrepreneurs The biggest challenge in front of entrepreneur is to manage time and to keep in mind the same some of the lectures were conducted on time management and stress management as well. Apart from this the sessions were conducted on preparation of project feasibility report, Intellectual property rights and legal formalities for establishing SSI. A visit to Taragram, Orchha was also planned in the end of the program where students visited small and cottage units of handicrafts, fly ash bricks and stationary products.

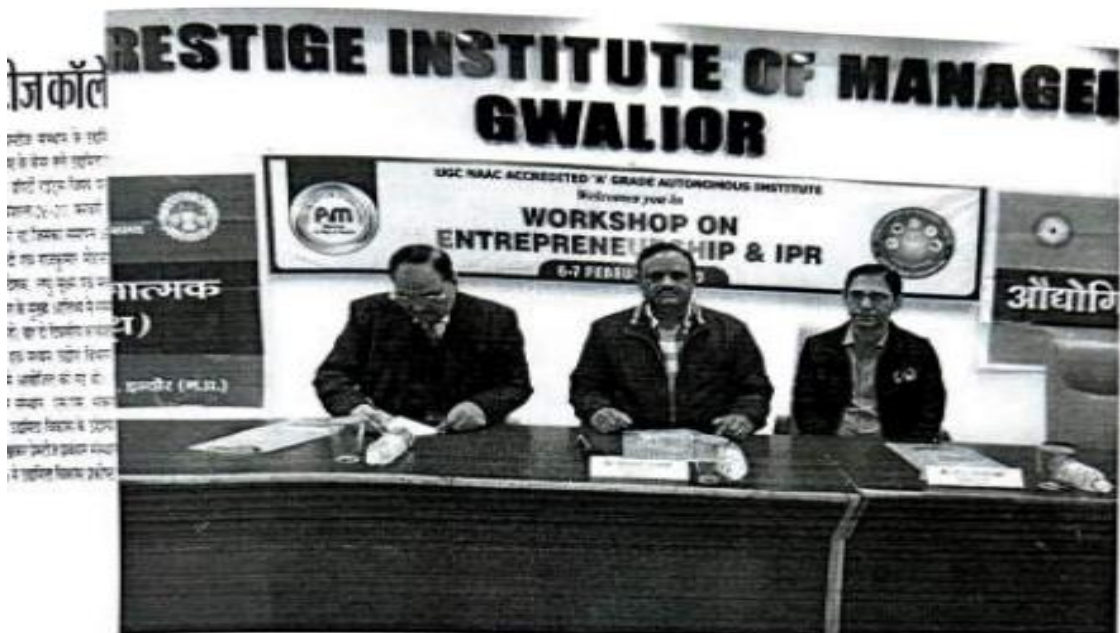
Also, the institute organised a two days' workshop (06/02/2020-07/02/2020) on Intellectual property rights and dimensions of Entrepreneurship, which was sponsored by MSME, Indore. 130 students from UG and PG programs attended the workshop. The workshop motivated students to become a courageous entrepreneur. Lecture was delivered by Mr Bhavesh Sharma (DIC, Gwalior) and Ms Lily Verma (Branch Manager, Bank of Baroda)

A 2 day-Start up fest was organised on 29th and 30th of November,2020. 350 students participated in the event. This event was organised in collaboration with CII (Confederation of Indian Industries). This Business plan event provided great exposure to students.

Entrepreneurship Awareness Program was conducted on 24th February 2022, in collaboration with MSME DFO, Gwalior which was attended by 110 students of MBA program. Shri Rajiv Kumar, Assistant Director of MSME, told the students in his address that how MSME has been promoting entrepreneurship among youth with new schemes. In the workshop, Mr. AK Sharma was present on behalf of Rural Development and Self-Employment Training Institute, Gwalior.

As the institute is listed in registered Business Incubation Center in Gwalior so the participants who sent the entries in the MSME Hackathon 2.0 were called for the evaluation by the esteemed panelists on 10/12/2022.

Glimpse of Programs Conducted by EDP:



Workshop on IPR and Entrepreneurship conducted on 6th and 7th of February 2020



Start Up fest organised on 29th and 30th November 2020



Entrepreneurship awareness program organised on 24/02/2022.



MSME Hackathon 2.0 organised on 10th December 2022

- **Innovative Teaching Pedagogy:**

Innovative teaching pedagogy plays a crucial role in fostering and enhancing skill development in learners. It's a synergistic relationship where effective teaching methods create an environment that actively engages students and empowers them to acquire and refine essential skills. They help students develop critical thinking, problem-solving, and collaboration skills.

Our learned faculty embraces teaching with various teaching pedagogies according to students understanding and course. Role Plays, Business Quiz, Project Assignments, and case studies are used to enhance learning. The use of ERP and FTP by students and faculty is intensified at PIMR, Gwalior. This initiative was helpful in creating a synergistic effect, providing students with a more engaging and relevant educational experience. Smart boards in the classrooms also play an important role.

Also, New teaching pedagogies become part of internal assessment, introduced every year for 360-degree development of students like LTM (Learning through movies), up-skilling through Value Added Courses, Story Telling Component-Book Review, (Inculcating habit of reading and linking to subject taught) HQD (Human quality Development), Business Forum, Major Research Project, Know the Unknown Vlogs and Virtual Share Trading. These innovative teaching pedagogies are a part of the internal component for our courses.



Students during LTM Presentation



Students During HQD Component Presentation



Students during Know the Unknown Vlogs Presentation

- **Spandan and Club activities:**

The Annual fest of Prestige –Spandan is a student driven activity which is helpful in developing skills like leadership, problem solving, communication, teamwork, creativity time management, networking, Interpersonal Relations, and Innovation.

Various clubs also operate in the institutes which are also managed by the students. The Rotaract club drives social welfare drives which includes blood donation, distribution of clothes to needy, Sanitary pad distribution in slums, Plantation drives, distribution of water at railway station, limb donation camp and providing food to animals and birds. These initiatives develop teamwork and social responsibility among students.

Sahitya Prabha-The literary club of the institute organises Open-Mic competition to boost confidence and reduce stage fear among students. The students of the club also performed Ramlila and Krishna Lila. Various Quiz, Poster making, Slogan Writing, treasure hunts and workshops are also organised under the banner of FAMA club, HR club, Marketing Club, CS club and Environment club.

These activities are focused on developing intellectuals with great confidence, team working skills and humanity.



Nukkad Natak at Spandan 2019



Kaun Banega business tycoon event in spandan 2021



Glimpse of Krishna Lila organised by Sahitya Prabha club on 18/08/2022



Glimpse of Shri Ram Lila organised by Sahitya Prabha Club on 18/10/2022



Finquiz organised by FAMA club on 02/06/2023.

- **Value added courses:**

Value-added courses offer a multitude of benefits for students by supplementing traditional academic programs with valuable skills and knowledge beyond the core curriculum. Value-added courses equip students with industry-relevant skills and certifications that are highly sought-after by employers. This can give them a competitive edge in the job market and increase their chances of landing their dream job. Value-added courses offer a wider range of topics beyond the core curriculum, allowing students to explore their interests.

The institute promotes skill development among students by promoting certification courses. Students have enrolled in courses from NPTEL, Digital Marketing and Tally. The following is a list of Value-added courses completed by students in the past five years.

S no	Name of the course/programme	Mode of the Course-offered by the HEI or Online (Specify the platform like MOOCS, SWAYAM, etc.)	Year of enrolment	Number of students enrolled in the year
1	Water Sports	PIMRG In collaboration with ABVIMAS	2019	25
2	Certificate Programme in Banking, Finance and Insurance	PIMRG In collaboration with bajaj finserv limited	2019	1
3	4 weeks TEDP (Technical Entrepreneurship development program)	The entrepreneurship development cell of PIMG, In association with MPCON, Gwalior	2019	25
4	Stock Market Investing for Beginners	udemy	2019	108
5	Skill Training in Cashier	Rom Computer Accounts Education Pvt. Ltd.	2020	1
6	Online Internship Talk	Internshala Trainings	2020	1
7	Problem Solving using Computational Thinking	Coursera	2021	43
8	Code Yourself-An Introduction to Programming	Coursera	2021	17
9	Financial Modeling made Easy	Elearnmarkets	2021	7
10	Human Resource Management	Great Learning	2021	6
11	4P's of Marketing Mix	Great Learning	2021	5
12	Advance Excel Tutorial Online	Elearnmarkets	2021	14
13	AI in Digital Marketing	Great Learning	2021	1
14	Artificial Intelligence in Python	Great Learning	2021	1
15	Basics of Financial Markets	Elearnmarkets	2021	2
16	Digital Marketing Masterclass-	udemy	2021	1

	23 Courses in 1			
17	Digital Marketing Mastermind	Bizgurukul	2021	1
18	Digital Marketing Training Program	ADMP(Academy of digital marketing professional)	2021	1
19	Digital Transformation	Great Learning	2021	1
20	E-mail Marketing	elearning college	2021	1
21	Excel Skills for Business Intermediate I	Coursera	2021	1
22	Excel: Intermediate	Great Learning	2021	1
23	Financial Markets	Coursera	2021	1
24	Global Financial Markets and Instruments	Coursera	2021	1
25	Google Analytics for Beginners	Google	2021	2
26	Financial Modeling and Valuation	Internshala Trainings	2021	1
27	Internship and Job Preparation	Internshala Trainings	2021	1
28	Introduction to Digital Marketing	Great Learning	2021	2
29	Introduction to Machine Learning in AWS	Great Learning	2021	1
30	Investment Analysis and Portfolio Management	Finladder	2021	1
31	Marketing Foundations	Great Learning	2021	1
32	Reinforcement learning in Python	Great Learning	2021	2
33	Tableau for Beginners	Great Learning	2021	1
34	Tally Prime with GST	Rom Computer Accounts Education Pvt. Ltd.	2021	2
35	TCS iON Career Edge- Young Professional	TCS	2021	2
36	Time Series Analysis in R	Great Learning	2021	3
37	Accounting-Financial Accounting Total-Beginners to Advanced	udemy	2021	1
38	Accounting Training-Online Accounting Courses	educba	2021	1
39	Business Analytics for Beginners	upgrad	2021	1
40	Business Analytics Fundamentals	upgrad	2021	1
41	Business Communication masterclass: write, email & speak Professionally	upgrad	2021	1
42	Complete Digital Marketing course for local businesses 2021	udemy	2021	1

43	Content Marketing Basics	Great Learning	2021	1
44	Commercial Banking in India- A beginner's module	NSE	2021	99
45	Financial Markets: A beginners module	NSE	2021	19
46	Commercial Banking	NSE	2021	14
47	Corporate Finance MBA Class with Aswath Damodaran	cursa	2021	3
48	Develop a Company Website with Wix	Coursera	2021	1
49	Finance for Non-Finance Professionals	Coursera	2021	1
50	GST Assitance	Rom Computer Accounts Education Pvt. Ltd.	2021	1
51	Inclusive Leadership: The Power of Workplace Diversity	Coursera	2021	1
52	Managerial Accounting/Cost Accounting	udemy	2021	2
53	Marketing in a Digital World	Coursera	2021	1
54	MS Office; Excel, Word, Access& PowerPoint 2019- Beginners	udemy	2021	1
55	Sales and BD Interview Preparation	Great Learning	2021	3
56	Smart English Basics for Professionals	Great Learning	2021	1
57	Stock Market and Finance Course	mycaptain	2021	2
58	Stock Market and Finance Course	Sunschool	2021	1
59	Introduction to data analytics for Business	Coursera	2021	1
60	skiing courses	PIMRG In collaboration with ABVIMAS	2022	40
61	Advance Excel	Rom Computer Accounts Education Pvt. Ltd.	2022	1
62	Certificate in Tally Prime	Perfect Institute of Computer Education	2022	1
63	Learn Corporate Etiquette	TCS	2022	1
64	A2Z of Stock Market for Beginners	Elearnmarkets	2023	1
65	Content Marketing Certified	Hubspot Academy	2023	2
66	Digital Marketing B2B Ultimate Digital Marketing Course 2023	udemy	2023	3
67	Digitsl Marketing: 14 Strategic	udemy	2023	6

	and Tactical Courses in 1			
68	Effective Communication	Great Learning	2023	1
69	English for Career Development	Coursera	2023	1
70	Financial Modeling & Valuation in Excel- Complete Course	udemy	2023	1
71	Foundations: Data,data, Everywhere	Google	2023	1
72	Introduction to Data Analysis using Microsoft Excel	Coursera	2023	2
73	Marketing Foundations	Great Learning	2023	2
74	The Fundamentals of Digital Marketing	Google	2023	130
75	Pre-MBA Statistics	Coursera	2023	1
76	TCS iON Career Edge- Young Professional	TCS	2023	1
77	The Complete Sales Skills Master Class-Sales Marketing B2B	udemy	2023	1
78	Ultimate Microsoft Office; Excel,Word,PowerPoint&Access	udemy	2023	1
79	4 week online Training on Internship&Job Preparation	Internshala Trainings	2023	2
80	Accounting-Financial Accounting Total-Beginners to Advanced	udemy	2023	1
81	4 weeks online training on Advance Excel	Internshala Trainings	2023	1
82	Big Data Analytics Course	Great Learning	2023	1
83	Business Analysis A to Z Masterclass	udemy	2023	1
84	Cashier RAS/Qo102	Rom Computer Accounts Education Pvt. Ltd.	2023	1
85	Complete Python Developer in 2023: Zero to Mastery	udemy	2023	1
86	Data Analysis with Pandas and Python	udemy	2023	1
87	8- weeks online training on digital marketing	udemy	2023	1
88	Introduction to Microsoft Excel	Coursera	2023	1
89	Foundations of digital marketing and E-commerce	Coursera	2023	2
90	Foundations of Project management	Coursera	2023	1
91	Free crash course in machine learning	Great Learning	2023	1

92	Fundamentals of data analysis in excel	Corporate Finance Institute	2023	1
93	Interview skills	TCS	2023	1
94	Learning how to learn from youth	Coursera	2023	1
95	Technical Analysis course of 2023: Beginner to expert level	udemy	2023	1
96	The business analysis certification program(IIBA-ECBA)	udemy	2023	1
97	The complete communication skills master class for life	udemy	2023	2
98	The human resources certification program(HRCI-PHR/SPHR)	udemy	2023	1
99	The ultimate MySQL bootcamp: Go from SQL beginner to expert	udemy	2023	1

- **Personality Development workshops and Component:**

Personality Development activities play an important role in soft skill development of the students which are important in every aspect of learning. Workshops focusing on communication skills, Problem solving, overcoming self-doubt, and boosting confidence of the students are conducted. Personality development has also been introduced as a component in various programs. The workshops conducted for personality development of the students in previous five years can be listed as follows.

S.No.	From	To	Name of Activity	Name of Course	Students No.
1	27-Jun-23	30-Jun-23	PD Workshop	MBA ALL SECTIONS	358
2	15-Jun-23	17-Jun-23	Life Skills Training Program	BA LLB, B.Com LLB, BBA LLB - 2nd Sem	70
3	15-Jun-23	17-Jun-23	Life Skills Training Program	B.Com. - 2nd Sem	80
4	12-Jun-23	14-Jun-23	Life Skills Training Program	B.Com. - 2nd Sem	80
5	12-Jun-23	14-Jun-23	Life Skills Training Program	BA LLB, B.Com LLB, BBA LLB - 2nd Sem	105
6	07-Jun-23	09-Jun-23	Life Skills Training Program	BA LLB, B.Com LLB, BBA LLB - 4th Sem	100

7	08-Apr-23	08-Apr-23	Capacity Building & Personality Building Program	BA LLB, B.Com LLB, BBA LLB, BBA, MBA, MBA(I), B.Com,	29
8	27-Mar-23	31-Mar-23	Life Skills Training Program	BBA IV Section A, B, C, D	105
9	27-Mar-23	31-Mar-23	Life Skills Training Program	BBA IV Section A, B, C, D	110
10	22-Mar-23	25-Mar-23	Life Skills Training Program	B.Sc CS, B.Com CA, BBA, BCA, MBA (Int.), MBA 2023 Batch	424
11	01-Mar-23	01-Mar-23	Career Session	MBA ALL SECTIONS	55
12	22-Feb-23	25-Feb-23	Life Skills Training Program	MBA E,BA 2024	97
13	22-Feb-23	25-Feb-23	Life Skills Training Program	MBA D,E 2024	97
14	22-Feb-23	25-Feb-23	Life Skills Training Program	MBA B,C 2024	97
15	22-Feb-23	25-Feb-23	Life Skills Training Program	MBA A,B 2024	97
16	16-Jan-23	16-Jan-23	Mock GD, PI and Resume Writing	MBA ALL SECTIONS	138
17	14-Jan-23	14-Jan-23	Mock GD, PI and Resume Writing	MBA ALL SECTIONS	138
18	13-Jan-23	13-Jan-23	Body Language + Know Yourself	BBA 3rd Sem, Sec B	60
19	13-Jan-23	13-Jan-23	Mock GD, PI and Resume Writing	MBA ALL SECTIONS	138
20	12-Jan-23	12-Jan-23	Basics of Corporate Communication + Articulation Skills	BBA 3rd Sem, Sec B	60
21	12-Jan-23	12-Jan-23	Basics of Corporate Communication + Body Language	BBA 3rd Sem, Sec D	60
22	12-Jan-23	12-Jan-23	Mock GD, PI and Resume Writing	MBA ALL SECTIONS	138
23	11-Jan-23	11-Jan-23	Public Speaking	BBA 3rd Sem, Sec B	60
24	11-Jan-23	11-Jan-23	Public Speaking + Articulation Skills + Know Yourself	BBA 3rd Sem, Sec D	60

25	10-Jan-23	10-Jan-23	Body Language + Know Yourself	BBA 3rd Sem, Sec A	59
26	10-Jan-23	10-Jan-23	Basics of Corporate Communication + Body Language	BBA 3rd Sem, Sec C	61
27	09-Jan-23	09-Jan-23	Basics of Corporate Communication + Articulation Skills	BBA 3rd Sem, Sec A	59
28	09-Jan-23	09-Jan-23	Public Speaking + Articulation Skills + Know Yourself	BBA 3rd Sem, Sec C	61
29	06-Jan-23	06-Jan-23	Public Speaking	BBA 3rd Sem, Sec A	59
30	05-Dec-22	05-Dec-22	Emerging Techno Digital Trends	MBA ALL SECTIONS	150
31	03-Dec-22	04-Dec-22	Web Technologies	MBA ALL SECTIONS	358
32	28-Nov-22	28-Nov-22	Career Session	MBA ALL SECTIONS	358
33	18-Nov-22	18-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec D	60
34	18-Nov-22	18-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec BA	63
35	18-Nov-22	18-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec E	60
36	09-Nov-22	09-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec A	60
37	09-Nov-22	09-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec B	60
38	09-Nov-22	09-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec C	60
39	07-Nov-22	07-Nov-22	Career Session	MBA ALL SECTIONS	358
40	07-Nov-22	07-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec A	60
41	07-Nov-22	07-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec B	60
42	07-Nov-22	07-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec C	60
43	04-Nov-22	04-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec A	60
44	04-Nov-22	04-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec B	60
45	04-Nov-22	04-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec C	60
46	03-Nov-22	03-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec A	60
47	03-Nov-22	03-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec B	60

48	03-Nov-22	03-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec C	60
49	02-Nov-22	10-Nov-22	GD Workshop	MBA C 2023	61
50	02-Nov-22	09-Nov-22	GD Workshop	MBA B 2023	58
51	02-Nov-22	09-Nov-22	GD Workshop	MBA A 2023	61
52	02-Nov-22	02-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec A	60
53	02-Nov-22	02-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec B	60
54	02-Nov-22	02-Nov-22	Group Discussion Workshop	MBA 3rd Sem, Sec C	60
55	16-Aug-22	16-Aug-22	Resume Writing Workshop	MBA, 3rd Sem, Sec - BA	63
56	12-Aug-22	12-Aug-22	Group Discussion Workshop	MBA, 3rd Sem, Sec - D	60
57	08-Aug-22	08-Aug-22	Resume Writing Workshop	MBA, 3rd Sem, Sec - D	60
58	08-Aug-22	08-Aug-22	Group Discussion Workshop	MBA, 3rd Sem, Sec - BA	63
59	06-Aug-22	16-Aug-22	Resume Building & GD Workshop	MBA 2023 (Section- BA)	61
60	06-Aug-22	12-Aug-22	Resume Building & GD Workshop	MBA 2023 (Section- D)	63
61	06-Aug-22	06-Aug-22	Resume Writing Workshop	MBA, 3rd Sem, Sec - D	60
62	06-Aug-22	06-Aug-22	Group Discussion Workshop	MBA, 3rd Sem, Sec - BA	63
63	05-Aug-22	05-Aug-22	Resume Writing Workshop	MBA, 3rd Sem, Sec - C	60
64	05-Aug-22	05-Aug-22	Group Discussion Workshop	MBA, 3rd Sem, Sec - E	60
65	04-Aug-22	04-Aug-22	Resume Writing Workshop	MBA, 3rd Sem, Sec - C	60
66	04-Aug-22	04-Aug-22	Group Discussion Workshop	MBA, 3rd Sem, Sec - E	60
67	03-Aug-22	03-Aug-22	Group Discussion Workshop	MBA, 3rd Sem, Sec - C	60
68	03-Aug-22	03-Aug-22	Resume Writing Workshop	MBA, 3rd Sem, Sec - E	60
69	01-Aug-22	05-Aug-22	Resume Building & GD Workshop	MBA 2023 (Section- E)	65
70	01-Aug-22	05-Aug-22	Resume Building & GD Workshop	MBA 2023 (Section- C)	63
71	01-Aug-22	01-Aug-22	Resume Writing Workshop	MBA, 3rd Sem, Sec - E	60
72	01-Aug-22	01-Aug-22	Group Discussion	MBA, 3rd	60

	22	22	Workshop	Sem, Sec - C	
73	26-Jul-22	30-Jul-22	Resume Building & GD Workshop	MBA 2023 (Section- B)	64
74	26-Jul-22	30-Jul-22	Resume Building & GD Workshop	MBA 2023 (Section- A)	62
75	26-Jun-22	26-Jun-22	Resume Building & PD Workshop	BBA 4th Sem. 2023 Section- C,D	78
76	25-Jun-22	25-Jun-22	Resume Building & PD Workshop	BBA 4th Sem. 2023 Section- A,B	78
77	13-Jun-22	16-Jun-22	Advance Excel Workshop	BBA 6th Sem 2022 Batch	124
78	18-Apr-22	21-Apr-22	Advance Excel Workshop	MBA 2nd Sem, Sec E& BA	125
79	08-Apr-22	13-Apr-22	Advance Excel Workshop	MBA 2nd Sem, Sec B & D	126
80	08-Apr-22	13-Apr-22	Advance Excel Workshop	MBA 2nd Sem, Sec A & C	126
81	31-Dec-21	31-Dec-21	Mock GD, PI and Resume Writing	MBA 3rd Sem All Sections	97
82	30-Dec-21	30-Dec-21	Mock GD, PI and Resume Writing	MBA 3rd Sem All Sections	98
83	28-Dec-21	28-Dec-21	Mock GD, PI and Resume Writing	MBA 3rd Sem All Sections	202
84	21-Dec-21	21-Dec-21	Mock GD, PI and Resume Writing	MBA 3rd Sem All Sections	96
85	13-Dec-21	13-Dec-21	Mock GD, & PI	MBA 3rd Sem All Sections	131
86	04-Dec-21	04-Dec-21	Mock GD, & PI	MBA 3rd Sem All Sections	239
87	03-Dec-21	03-Dec-21	Mock GD, & PI	MBA 3rd Sem All Sections	239
88	03-Dec-21	03-Dec-21	Mock GD, & PI	MBA 3rd Sem All Sections	123
89	08-Sep-21	08-Sep-21	Industry Expert Session 2	MBA 3rd Sem All Sections	110
90	06-Sep-21	06-Sep-21	Industry Expert Session 1	MBA 3rd Sem All Sections	140
91	01-Sep-21	01-Sep-21	Pre-Placement Assessment Workshop	MBA 3rd Sem All Sections	64
92	18-Aug-21	18-Aug-21	Career Session	MBA 3rd Sem All Sections	230
93	03-Jan-20	03-Jan-20	Mock GD, & PI	MBA 3rd Sem All Sections	69
94	02-Jan-20	02-Jan-	Mock GD, & PI	MBA 3rd Sem	69

		20		All Sections	
95	24-Dec-19	24-Dec-19	Director Sir's Soft Skills Session	MBA 3rd Sem All Sections	84
96	17-Jul-19	17-Jul-19	Mock GD, & PI	MBA 3rd Sem All Sections	60
97	12-Jul-19	12-Jul-19	Mock GD, & PI	MBA 3rd Sem All Sections	80
98	11-Jul-19	11-Jul-19	Mock GD, & PI	MBA 3rd Sem All Sections	60
99	10-Jul-19	10-Jul-19	Mock GD, & PI	MBA 3rd Sem All Sections	60
100	09-Jul-19	09-Jul-19	Mock GD, & PI	MBA 3rd Sem All Sections	80
101	08-Jul-19	08-Jul-19	Mock GD, & PI	MBA 3rd Sem All Sections	60
102	06-Jul-19	06-Jul-19	Mock GD, & PI	MBA 3rd Sem All Sections	80
103	05-Jul-19	05-Jul-19	Mock GD, & PI	MBA 3rd Sem All Sections	100
104	04-Jul-19	04-Jul-19	Mock GD, & PI	MBA 3rd Sem All Sections	291
105	19-Nov-18	19-Nov-18	GHRDC Pre-Placement Training Workshop	MBA 3rd Sem All Sections	291
106	11-Oct-18	11-Oct-18	Mock GD, PI and Resume Writing	MBA 3rd Sem All Sections	291
107	11-Sep-18	11-Sep-18	Training Workshop	MBA 3rd Sem All Sections	291
108	11-Sep-18	12-Sep-18	HR Analytics, Mumbai	MBA 3rd Sem All Sections	291
109	10-Sep-18	10-Sep-18	Training Workshop	MBA 3rd Sem All Sections	291
110	08-Sep-18	08-Sep-18	Training Workshop	MBA 3rd Sem All Sections	291
111	07-Sep-18	07-Sep-18	Training Workshop	MBA 3rd Sem All Sections	291

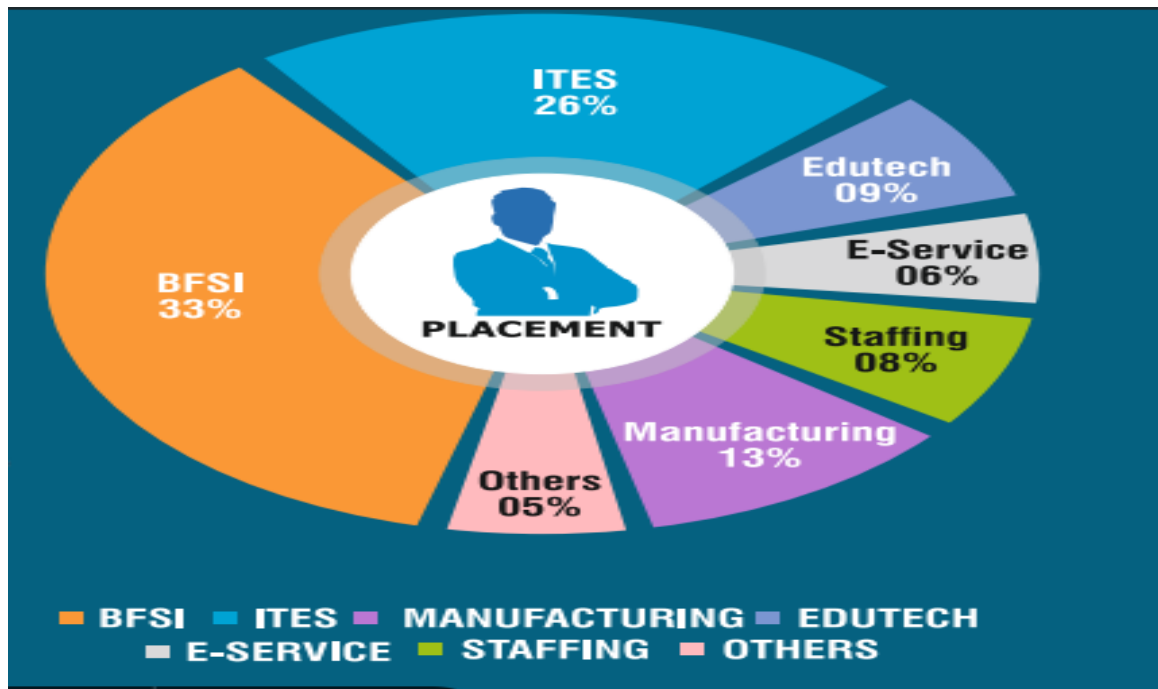


PD workshop BALLB (07/06/23-09/06/23)

Evidence of Success:

The behavioral skills and Confidence of students has developed greatly which is visible through the placement records of the institute. Students have developed public speaking as well as interpersonal skills. They are highly oriented for their career growth. They have also developed practical and critical thinking resulting in enhanced employability.

- We are glad to share that in 2019, total number of organizations visited is 94 (online and offline mode) and total number of offer letter rolled out is 801 and out of 603, 492 has been placed in various esteemed organizations. Highest package was 12 LPA and Avg was 4.52 LPA for PG, highest package was 10 LPA, Avg was 3.35 LPA for UG.
- In 2020, 37 of our students got placed with annual CTC of 10.00 LPA or above, among the batch size of 278 students of MBA full time 259 students got placed with 96 organizations with maximum package of 12.00 LPA and average package of 4.52 LPA.
- Summarizing the placement opportunities provided to the students of 2021 batch we are glad to share 17 of our students got placed with annual CTC of 10.00 LPA or above, among the batch size of 287 students of MBA full time 269 students got placed with 107 organizations with maximum package of 12.00 LPA and average package of 4.66 LPA.
- In the session ending June 2023, The highest package in the batch accounted to 13.68 lakhs. 144 companies visited the campus for recruitment drives and 614 offers were received.



Sectoral Representation of Companies-2022-23

BANKING & BFSI

IDFC FIRST Bank	Ujjivan Small Finance Bank	HDFC BANK	IIITL	AXIS BANK	paytm	HDB	homefirst
ICI Lombard	SBI Life	Ujjivan	POONAWALLA FINCORP	FINCART	BAJAJ FINSERV	befree	Aadhar
Star Union Dai-ichi Life Insurance	ADITYA BIRLA CAPITAL	CapitalVia	CONSULT	ATC	ASSENT ADVISORY GROUP	ESAF	SEEDS

IT/BUSINESS ANALYTICS

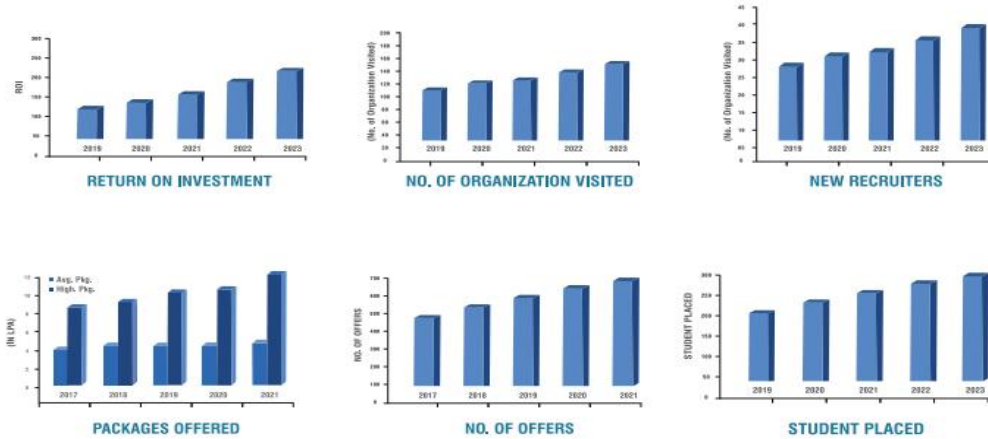
tcs	wipro	ARTECH	Collabera	Allied Market Research	MARKETS-INSIGHTS	DataTrained	VTECH SOLUTION
genpact	HCL	ACRO	Wavetech	BIG IDEAS	CHITI INFOTECH	Cloudastro	Codeyoung
Supersourcing	TechCushy	TRANSPARENCY	YB	SGS	RINEX	REDGATES	Justdial

EDUTECH SECTOR

PHYSICS WALLAH	HIKEEDU	extramarks	shiksha	sunschool.in	Vedantu	AdmitKard	Wipro Education
CERTYBOX	jaro education	7	Academor	BIZ VIDYALAYA	CAREER MANTRA	ACADECRAFT	LEARNING SHALA

Companies that visited the campus

PLACEMENT TREND @ PIMRG LAST 5 YEARS



Several students of the institute are running their Start-ups successfully. A few of these include : "Zikr Perfumes" is one of the recent startup by Mr. Danish Khan, alumni of PIMR, Gwalior. Ankit Singh runs Café -NH3 in City Centre Gwalior. Nikhil Kukreja started "Pooja NX", Shivani Dubey started a preschool "Wonder Kids". Ankit Jotvani runs CFC-a education venture.

Also, Personality development has encouraged students to reflect on their strengths, weaknesses and areas for improvement, fostering self-awareness and personal growth.

- Students can learn about effective communication, empathy, and conflict resolution, leading to healthier and more productive relationships with peers and teachers. This is positively reflected by the participation of students in activities throughout the year.
- Optimism, emotional intelligence and improved social interactions were also reflected in most of the students, Self-awareness and a healthier outlook on life is the need of the hour.
- Students approach Mentors for discussion related to career and mental health without hesitation and trust has developed between the two.
- Industrial visits promote the development of soft skills, such as communication, listening, and observation skills.
- Visiting successful industries and witnessing their achievements can be highly motivating and inspiring for participants. It can instill a sense of ambition and drive them to excel in their chosen fields.
- It also bridges the gap in theory and practice. Students in various courses have learned Digital marketing and Tally to their technical up-gradation in addition to academics which is a major addition to the set of their career related skills.

Problems Encountered/ Resources Required:

- Introduction of new pedagogy for courses every year was difficult but gradually teachers took more interest and as per their subject syllabus they created many unique pedagogies.
- Many students studying in the institute belong to semi urban/rural areas. They face major difficulties such as communication, vocabulary, stage fear and language barriers. Tailoring skill development programs to meet the specific requirements of these students was a challenge. This issue was resolved by seeking help from various trainers and industry experts.
- Balancing skill development alongside academics can be challenging for the students so emphasis was also given on Time and Stress management workshops.
- There is a need for additional infrastructure to manage skill development activities such as additional GD room and seminar halls. The institute has requested the management for the same.
- The effectiveness of any workshops varies depending on individual's commitment to self-improvement also.
- Skill development is a continuous process that requires consistent effort and practice.